



## STYLUS: THE “GREAT MUSIC” DJs SERVING NEW YORK, PHILADELPHIA, THE HUDSON VALLEY AND BEYOND

Music is one element in a wedding that can truly be as unique as you are.

Whether your tastes are mainstream or offbeat, general or specific, Stylus DJs take the time to listen, to ask questions and to make suggestions while curating a custom soundtrack to one of the most important days of your life.

If the musical goal of your event is to reflect your personalities, to please your guests, to make a great dance party, or all of the above, we put the energy and focus into getting the balance right.

With Stylus, you can give as much or as little input as you like into the song selection process. Some clients have a long list of songs in mind already, while others need help and welcome our knowledge and expertise.

In any case, we don't rely on generic set lists or preconceived notions about what wedding music is “supposed” to sound like.

### WHAT SETS STYLUS DJs APART?

We are the nation's top **predominantly-female** wedding DJ agency!

Our reliable, professional DJs keep the party flowing with **great music** - no gimmicks, over-the-top hype, earsplitting volume or excessive talking.

We are music lovers with an **amazing library** of music - if we don't already have it, we are happy to buy it.

We are **never cookie cutter** - every set is customized, even with minimal direction from the client.

You can **trust** that we will pay close attention to your Must Plays, Do Not Plays, and openness to guest requests.

Most of our clients are looking for an **alternative to the typical cheesy DJ** - someone who really “gets” them and their musical goal. For example:

- Are you a **serious music lover**? Crate digger, collector, musician, former college radio DJ? Go to concerts, follow Pitchfork lists, listen to independent radio?
- **Detail-oriented**? “Type A,” into organization and spreadsheets? Need vendors who can keep up with you and execute your vision perfectly?
- **Going against the grain**? Relative to family/guest expectations, musically, culturally or otherwise, or consciously accommodating those expectations?
- Want a **low-pressure, low-hype** vibe? Shy or uncomfortable being in the spotlight? Are you or your guests more reserved or not big dancers?
- **Unsure of what you want**? First-time wedding planner? Not a music expert? Looking for guidance? Sure of some things you don't want?

Whatever the situation, our goal is to make the music planning process seamless and stress-free. If these qualities resonate with you, please get in touch. We could be the perfect match!



*Proud to be an Offbeat Bride Featured Vendor, Winner of the 2016-2018 Wedding Wire Couples' Choice Award,  
and the 2017-2018 The Knot Best of Weddings Award!*

# SERVICES/RATES

(Effective 5/31/2018 and subject to change)

Rates are based on equipment and hours needed, calculated from the time the services start to when they stop, and are tiered based on the DJ's current wedding experience. The **Basic Package** is perfect for Receptions and includes:

- 4 hours (minimum charge)
- Travel within the DJ's home city
- One main sound system (2 speakers) for one room or area and digital music program (i.e., laptop)
- One handheld wireless microphone for speaking parts of the ceremony, toasts, speeches, etc.
- MC services (announcements, introductions, etc.) by the DJ
- Customized song pool and unlimited advance consultation
- Hands-on coordination with your vendors
- Proof of liability insurance for your venue

Additional hours, equipment, and/or travel can be arranged for an extra fee.

DJ/Home Base	Junior Associates			Senior Associates	Founder
	Amber Lynn PHL	Katie Rose, Jesse Perlstein NYC	Sarah Van Buren HUD	Alicia Mary, Jim Siegel, Valerie June NYC	Jane Elizabeth PHL
<b>Basic Package</b> 1 Area x 4-Hour Minimum	\$1000	\$1000	\$1000	\$1200	\$1300
<b>Additional Hours</b> Booked in advance or overtime	\$225/hour	\$225/hour	\$225/hour	\$275/hour	\$300/hour
<b>Additional Speakers/Areas</b> For separate Ceremony, Cocktail Hour, etc. <i>Not sure what's needed? Let's talk about it!</i>	\$125 each				
<b>Off-Peak Package Discount</b> Applies to Weddings/Mitzvahs Sunday-Thursday or November-March (except major holidays/eves) and all other types of Events	20%	20%	20%	15%	10%
<b>DJ Only</b> [4-hour minimum] Using adequate in-house sound system	\$175/hour	\$200/hour	\$200/hour	\$225/hour	\$250/hour
<b>Pre-Made Mix</b> e.g., Cocktail Hour over venue sound system	\$150/hour				
<b>Early Setup/Downtime/Late Breakdown</b> Due to venue request, live musicians, etc.	\$100/hour				
<b>Same-Day Travel</b> Within Philadelphia	FREE	\$150	\$300	\$150	FREE
<b>Same-Day Travel</b> Within NYC (5 Boroughs)	\$150	FREE	\$150	FREE	\$150
<b>Same-Day Travel</b> [\$25 minimum] Other Destinations < 125 miles each way	\$0.75/mile round trip from Philadelphia	\$0.75/mile round trip from Brooklyn	\$0.75/mile round trip from Hudson NY	\$0.75/mile round trip from Brooklyn	\$0.75/mile round trip from Philadelphia
<b>Same-Day Travel + Accommodations</b> Other Destinations > 125 miles each way	\$0.75/mile round trip from Philadelphia + \$150	\$0.75/mile round trip from Brooklyn + \$150	\$0.75/mile round trip from Hudson NY + \$150	\$0.75/mile round trip from Brooklyn + \$150	\$0.75/mile round trip from Philadelphia + \$150
<b>Overnight Travel</b> Worldwide!	Negotiable on a case-by-case basis, but may include travel costs, hotel accommodations, meals, equipment rental, and a per diem, in addition to the DJ's regular hourly rate.				
<b>Optional Lighting Fixtures</b>	Up/Floor Lighting \$300 Dance Lighting \$500	N/A	N/A	Up/Floor Lighting \$600 Dance Lighting \$350	Up/Floor Lighting \$300 Dance Lighting \$500
<b>Additional Wireless Microphones</b> Handheld, lapel, etc.	\$100/each				
<b>Subwoofer</b> Subject to ramp accessibility	\$150/each				

**HOW MUCH WILL IT COST?** Please contact us for an exact quote. There are no hidden fees, charges or taxes. Gratuities are not expected but always appreciated!  
**DEPOSIT/PAYMENT POLICY:** 1/3 deposit to reserve the date, with the balance due the day of the event. We accept Checks, Venmo, PayPal, Credit Cards and Zelle.