



## STYLUS: NON-TRADITIONAL WEDDING AND EVENT DJs SERVING GREATER NEW YORK, PHILADELPHIA AND BEYOND

Music is one element in a wedding that can truly be as unique as you are.

Whether your tastes are mainstream or offbeat, general or specific, Stylus DJs take the time to listen, to ask questions and to make suggestions while curating a custom soundtrack to one of the most important days of your life.

If the musical goal of your event is to reflect your personalities, to please your guests, to make a great dance party, or all of the above, we put the energy and focus into getting the balance right.

With Stylus, you can give as much or as little input as you like into the song selection process. Some clients have a long list of songs in mind already, while others need help and welcome our knowledge and expertise. In any case, we don't rely on generic set lists or preconceived notions about what wedding music is "supposed" to sound like.

### WHAT SETS STYLUS DJs APART?

We are reliable, professional, non-cheesy, music-loving DJs who keep the party flowing without gimmicks or trying to be the center of attention. We pay close attention to your Must Plays, your Do Not Plays, and your openness to guest requests. No requests? No problem! Preparing a thoughtful pool of music, reading the crowd and adapting to the moment is what makes the party come alive.

Many of our clients are looking for a DJ who really "gets" them and their musical goal. For example:

- Do you have very **particular** or **unusual** musical tastes? Are you a serious music lover, crate digger, collector, musician, former college radio DJ? Do you go to concerts, follow Pitchfork lists, listen to independent radio?
- Are you **detail-oriented**, "Type A," into organization and spreadsheets? Are you working toward an advanced degree or busy with a professional career and need vendors who can keep up with you and execute your vision perfectly?
- Are you **going against the grain** relative to family/guest expectations, musically, culturally or otherwise, or are you consciously accommodating those expectations?
- Are you looking for a **low-pressure, low-hype** vibe? Are you shy or uncomfortable being in the spotlight? Are you or your guests more reserved or not big dancers?
- **Unsure of what you want?** Looking for guidance? Perhaps you have a list of things you don't want?

Whatever the situation, our goal is to make the music planning process seamless and stress-free. If these qualities resonate with you, please get in touch. We could be the perfect match!



*Proud to be an Offbeat Bride Featured Vendor, winner of the 2016 and 2017 Wedding Wire Couples' Choice Award, 2016 Best of Thumbtack Award and The Knot's Best of Weddings Award 2017*

## SERVICES/RATES

(Effective 7/1/2017 and subject to change)

Rates are based on equipment and hours needed, calculated from the time the services start to when they stop, and are tiered based on the DJ's experience. The **Single Package** includes:

- One main sound system (2 speakers) for one room or area and music program via laptop
- One handheld wireless microphone for speaking parts of the ceremony, toasts, speeches, etc.
- MC services (announcements, introductions, etc.)
- Customized song pool and unlimited advance consultation
- Hands-on coordination with your vendors
- Proof of liability insurance
- 4-hour minimum

	Junior Associates		Senior Associates	Founder
<b>DJ/Home Base</b>	Amber Lynn PHL	Katie Rose NYC	Jim Siegel, Valerie June NYC	Jane Elizabeth PHL
<b>Single Package</b> 1 Area x 4-Hour Minimum	\$1000	\$1000	\$1200	\$1300
<b>Additional Hours</b> Booked in advance or overtime	\$225/hour	\$225/hour	\$275/hour	\$300/hour
<b>Additional Speakers/Areas</b> For separate Ceremony, Cocktail Hour, etc. <i>Not sure what's needed? Let's talk about it!</i>	\$125	\$125	\$125	\$125
<b>Subwoofer</b> Subject to ramp accessibility	\$150	\$150	\$150	\$150
<b>Package Discount</b> Sunday-Thursday or November-March (Except major holidays/holiday eves)	20%	20%	15%	10%
<b>DJ Only</b> Using adequate in-house sound system	\$175/hour 4-hour minimum	\$200/hour 4-hour minimum	\$225/hour 4-hour minimum	\$250/hour 4-hour minimum
<b>Pre-Made Mix</b> e.g., Cocktail Hour over venue sound system	\$150/hour	\$150/hour	\$150/hour	\$150/hour
<b>Early Setup/Downtime/Late Breakdown</b> Due to venue request, live musicians, etc.	\$100/hour	\$100/hour	\$100/hour	\$100/hour
<b>Same-Day Travel</b> Within Philadelphia	FREE	\$150	\$150	FREE
<b>Same-Day Travel</b> Within NYC (5 Boroughs)	\$150	FREE	FREE	\$150
<b>Same-Day Travel</b> Other Destinations < ~150 miles	\$0.75/mile round trip from Philadelphia	\$0.75/mile round trip from Brooklyn	\$0.75/mile round trip from Brooklyn	\$0.75/mile round trip from Philadelphia
<b>Same-Day Travel</b> Other Destinations > ~150 miles	\$0.75/mile round trip from Philadelphia + \$150	\$0.75/mile round trip from Brooklyn + \$150	\$0.75/mile round trip from Brooklyn + \$150	\$0.75/mile round trip from Philadelphia + \$150
<b>Overnight Travel</b> Worldwide!	Negotiable on a case-by-case basis, but may include travel costs, hotel accommodations, meals, equipment rental, and a per diem, in addition to the DJ's regular hourly rate.			
<b>8x Chauvet HEX6 Lighting Fixtures</b> Subject to availability	Uplighting/Floor Lighting – \$300 Dance Lighting – \$500			
<b>Additional Wireless Microphones</b> Handheld, lapel, etc.	\$100/each			
<b>Sound for Live Musicians/Bands</b>	Varies – Please inquire for further details			

**DEPOSIT/PAYMENT POLICY:** 1/3 deposit to reserve the date, with the balance due the day of the event. We accept Checks, Venmo, PayPal and Credit Cards.